

## Consolidated Response to Bidder's Queries

## Reference:

- 1) Tender for Appointment of Consultant for Project management Consultancy (PMC) Services for development of 2375 MW Capacity Solar/Wind/Hybrid Renewable Energy Park at Great Rann of Kutch area, in the state of Gujarat (RFP No. GIPCL/RE Park/PMC/2021-22 Dtd. 03.06.2021)
- 2) Pre-bid queries received during Pre-Bid Meeting on 14.06.2021 and also through various email(s).

Sr. No	Page No.	Main Clause	Clause No.	As per EPC Tender (GIPCL/RE PARK/PMC/2021-22)	Bidder's Queries	GIPCL reply / clarification to Pre Bid Queries
1	9	Table B: Important Amounts	Sr. No. i	Tender Fees (non-refundable) in the form of DD or Online payment as per Procedure given in Appendix-16 :- Rs. 2,950 /- (2,500 plus 18% GST)	As per MSME Act, if a Company is registered under MSME, while making application for Government Tender, bidder is exempted from Tender Cost/Fee, EMD/Bid Security & Security Deposit. In line with the above, kindly grant and exemption / relax the criteria for payment of Tender Fees & EMD for those bidders who are registered under MSME and have valid MSME Registration Certificate.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
2	9	Table B: Important Amounts	Sr. No. ii	Earnest Money Deposit (EMD) in the form of Bank Guarantee/DD or Online payment as per Procedure given in Appendix-16 :- Rs.3,00,000/-		
3	9	Table B: Important Amounts	Sr. No. iii	Security Deposit cum Performance Bank Guarantee - 10% of Contract Value	In respect of Performance Security, Ministry of Finance published a office Memorandum dated 12th November 2020 whereas mentioned under clause 3 that: " In view of all above, it is decided to reduce Performance Security from existing 5-10% to 3% of the value of the contract for all existing contracts". In view of the above; kindly reduce the Performance Security @ 3% instead of 10%	No change in Tender Conditions. Bidder to comply with Tender Conditions.
4	31	General Terms	4.1 (1)	A Bidder is eligible to submit only one Bid for this RFP. A Bidder shall not be entitled to submit another Bid either individually or in a Consortium, as the case may be.	Kindly allow the consortium for better participation.	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
5	23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A Technical Criteria	3.2 (A) (iv)	Following Key Personal CV should include as part of Bid for evaluation 1.Team Leader*: Min Basic Qualification: BE/B.Tech from Civil/ Elect. Discipline from reputed University. 6. Construction Manager*: Min Basic Qualification: BE/ B.Tech. from Civil/ Elect. Discipline from reputed University.	1. Team Leader: It is requested that BE(Mech) may also be considered for the basic Qualifying Criteria. 6. Construction Manager : It is requested that BE ( Mech) and BE(Electronics) may also be considered for the basic Qualifying Criteria	No change in Tender Conditions. Bidder to comply with Tender Conditions.
6	37	Bid Evaluation Criteria and Methodology- Table: Technical Score (X) Assignment	4.12 A (i) (a),(b),(c),(d),(e)	a) Development of Solar Park with minimum capacity of 500MW along with Pooling substation connected with CTU at 220kV and above level b) Development of Solar Park of minimum Capacity of 500MW without pooling substation and experience of separate projects for development of Pooling substation connected with CTU at 220kV and above level either in solar park or any other projects. c) Experience for development Solar Projects, Thermal Power Project, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. along with Pooling substation connected with CTU at 220kV and above level. d) Experience for development Solar Projects, Thermal Power Project, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. and separate project for development of Pooling substation/Switchyard connected with CTU at 220kV and above level. e) Development of Solar Park with minimum Capacity of 500MW and / or separate projects for development of Pooling substation connected with STU at 220 kV and above level.	The capacity of the Solar park may please be reduced to cumulative capacity of 300 MW and individual capacity of 50-75 MW. The evacuation voltage may be kept as 220 kV /132 kV	No change in Tender Conditions. Bidder to comply with Tender Conditions.
7	38	Bid Evaluation Criteria and Methodology- Table: Technical Score (X) Assignment	4.12 B (ii) (iii)	Table: Technical Score (X) Assignment B. Key Personnel for the Project (i) Team Members Experience >15 Years Experience >10 Years (ii) Construction Manager Experience >15 Years Experience >10 Years	For the team members, the experience may be kept as 7 years and 10 years for lower and upper limit of marking.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
8	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iii)	The experience of the bidder for Project Management Consultancy services as per above requirement must be of their own and not with the support of another party/parent company/subsidiary /partner firm/ group firm/ back-up consultant etc	The PMC services include Technical points and also Transaction advisory services for Bid management. Hence if consortium is allowed , it will be advantageous for fulfillment of both the activities. So please allow consortium and the combined credentials of the consortium members may be considered for evaluation.	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
9	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A Technical Criteria	3.2 (A) (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	The technical experience considered is for development of 500 MW Solar Park. We have worked with two state nodal agencies as PMU for more than two years which includes development of solar projects including Solar parks. It is therefore requested that the capacity of 450 MW at a single location may please be reduced to cumulative capacity of 300 MW with minimum capacity as 50 MW and above.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
10	10	Important Note to Bidders	7	Bidder(s) have to pay total EMD of as per Clause No. ii of Table B (Important Amounts) above. EMD shall be in the form of Bank Guarantee/DD in favour of "Gujarat Industries Power Company Limited" payable at Vadodara or online payment as per Procedure is given as Appendix-16.	Point No. 6 mentions that EMD may be paid by DD, BG or online transfer as per Appendix-16. However in some other clauses, only DD and BG are mentioned. Kindly confirm that online payment of EMD will be allowed.	EMD through Online Payment is acceptable and it shall be as per Appendix 16 (Procedure for Online Payment (Transfer of Tender Fee/EMD)) given in Tender Document. No change in Tender Conditions. Bidder to comply with Tender Conditions.

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- 2) Pre-bid queries received during Pre-Bid Meeting on 14.06.2021 and also through various email(s).

Sr. No	Page No.	Main Clause	Clause No.	As per EPC Tender (GIPCL/RE PARK/PMC/2021-22)	Bidder's Queries	GIPCL reply / clarification to Pre Bid Queries
11	22	General Instructions	3.1 (15)	The Gujarat Industries Power Company Limited (GIPCL) does not bind itself to accept the lowest Bid and reserves to itself the right to accept the whole or any part of the Tender and the Bidder shall be bound to perform the same at the rate quoted in this Tender.	Please clarify if there can be a scenario where there are more than one successful bidders and each bidder be awarded some part of the tender scope of work.	Bidder's Interpretation is incorrect. No change in Tender Conditions. Bidder to comply with Tender Conditions.
12	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 (A) (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	In the Technical Qualification Criteria, please advise if international project experience outside India will be considered in the technical evaluation scoring for bidder.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
13	23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 (A) (ii)	The bidder should have experience as Project Management Consultant in Design, Engineering, Planning, Procurement, Inspection, Quality Control Assurance, Construction and Commissioning of "Industrial Infrastructure projects like SEZ, EPZ, SIDC, SIR, Thermal Power Project, Oil refinery, solar power project or park, ports, Airport, Railway/ Metro rails etc. The broad scope of work shall include basic and detailed engineering for infrastructure development like roads, drainage system, water supply system and other common facilities.	In the Technical Qualification Criteria, please advise if international project experience outside India will be considered in the technical evaluation scoring for bidder.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
14	23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 (A) (iii)	Bidder should also have experience of designing electrical substation /pooling substation /switch yard with associated power system, either as a part of scope of work covered above or separately for 220 KV and above voltage level having grid interface with Central Transmission Utility (CTU) /State Transmission Utility (STU) in India.	In the Technical Qualification Criteria, please advise if international project experience outside India will be considered in the technical evaluation scoring for bidder.	Bidder's Experience in India will only be considered. No change in Tender Conditions. Bidder to comply with Tender Conditions.
15	26	Local Conditions	3.3 (1)	The Bidder is advised to visit and examine the site conditions, location, surroundings,.....The costs of visiting the Site shall be at Bidder's own expense.	Request you to share the details of the area, proposed locations of the projects, or site location coordinates so that the bidders can do preliminary research before actual site visit.	Site Details shared during Pre-bid Meeting.
16	8	Table A: Important Dates	Sr. No. iv	Physical receipt of Bid with all the relevant documents last date (By RPAD or Speed Post or By Personal Messenger) <b>(This is mandatory)</b> - <b>2nd July, 2021</b> , Venue: GIPCL Corporate Office, Post: Ranoli-391350, Dist. Vadodara.	Considering the covid-19 pandemic situation, we request GIPCL to remove the requirement of physical bid submission or provide reasonable time (at least 10 days from soft copy submission) for physical bid submission.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
17	53	Delay in Execution or Failure to complete the Contract	6.6 (iii)	If, at any time, the CONSULTANT's actual progress falls behind or is likely to fall behind the agreed schedule of the break-up/detailed activities, the CONSULTANT shall submit to the OWNER, a revised programme with catch up schedule, taking into account the prevailing circumstances and delay in the respective activities / milestones. The CONSULTANT shall, at the same time/forthwith notify promptly to GIPCL of the steps being taken to expedite progress of the activities, so as to achieve completion of such activities within the agreed Time schedule for Completion. The Consultant shall in order to overcome the situation, forthwith mobilise required additional resources like manpower, materials, machineries etc. to achieve the prescribed timeline /schedule at his risk and cost.	We request GIPCL to amend the clause as follows:  If, at any time, the CONSULTANT's actual progress falls behind or is likely to fall behind the agreed schedule of the break-up/detailed activities due to the delays solely attributable to the CONSULTANT, the CONSULTANT shall submit to the OWNER, a revised programme with catch up schedule, taking into account the prevailing circumstances and delay in the respective activities /milestones. The CONSULTANT shall, at the same time/forthwith notify promptly to GIPCL of the steps being taken to expedite progress of the activities, so as to achieve completion of such activities within the agreed Time schedule for Completion. The Consultant shall in order to overcome the situation, forthwith mobilise required additional resources like manpower, materials, machineries etc. to achieve the prescribed timeline/schedule at his risk and cost	No change in Tender Conditions. Bidder to comply with Tender Conditions.
18	54	Liquidated Damages for Delay	6.7 (iii)	Maximum applicable Liquidated Damages: The upper ceiling for total liquidated damages for delay shall be maximum 10% of the Contract Price.	We request GIPCL to reduce the upper ceiling for total liquidated damages for delay to maximum 5% of the Contract Price	No change in Tender Conditions. Bidder to comply with Tender Conditions.
19	60	Limitation of Liability (LLP)	6.27 (i)	The total liability of the Consultant under or in connection with this Tender and the consequent Contract shall not exceed the full Contract Price inclusive of taxes and duties	We request GIPCL to reduce the total liability of consultant under or in connection with this tender and consequent contract to maximum of 10% of full Contract Price inclusive of taxes and duties	No change in Tender Conditions. Bidder to comply with Tender Conditions.
20	62	Compliance to Labour laws	7.10 (i)	The Bidder shall comply to various applicable labour laws like the Factories Act, Minimum Wages Act, ESI Act, Payment of Wages Act, the Workman's Compensation Act, EPF Act, Contractor labour (Regulation & Abolition) Act, 1970 and all other statutory requirements as amended from time to time to the entire satisfaction of Central/State Govt. Authorities, shall be the responsibility of the Consultant and he shall have to make good loss, if any, suffered by GIPCL on account of default in this regard by the Consultant.	As the project duration is for 48 months, any change in labour codes /laws during original contractual completion period must be treated as change in law and the cost impact due to the change in labour codes /laws during original contractual completion period shall be to GIPCL account	Relevant Change in law with documentary proof /evidence may be accepted after review on case to case basis.
21	22-23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i),(ii), (ii)	(i) The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.  (ii) The bidder should have experience as Project Management Consultant in Design, Engineering, Planning, Procurement, Inspection, Quality Control Assurance, Construction and Commissioning of "Industrial Infrastructure projects like SEZ, EPZ, SIDC, SIR, Thermal Power Project, Oil refinery, solar power project or park, ports, Airport, Railway/ Metro rails etc. The broad scope of work shall include basic and detailed engineering for infrastructure development like roads, drainage system, water supply system and other common facilities.  (iii) Bidder should also have experience of designing electrical substation /pooling substation /switch yard with associated power system, either as a part of scope of work covered above or separately for 220 KV and above voltage level having grid interface with Central Transmission Utility (CTU) /State Transmission Utility (STU) in India.	Bidder requested to kindly consider proposal related to the tender requirement -  <b>01.</b> The Bidder should have enlisted with NTPC as a Technical Consultant for EPC Vendors for Ground Mounted, Floating and Rooftop Solar PV Projects.  <b>02.</b> The Bidder should have empanelled with IREDA for the Project Planning/ Structuring/ Conducting Technical Studies/ Preparation of Pre-Feasibility Report/ Detailed Project Report, Financial Services and Contract Related Services for Renewable Energy Projects.  <b>03.</b> The Bidder should have experience in Design Review, Project Management Consultant, Construction Management, Field Quality Inspection and PV Module Inspection at manufacturing facilities. <b>3.1.</b> The Bidder should have experience of completing at least one National and two International Projects of minimum capacity 50 MW in Design Review. The Project should be successfully completed and needs to be in operation for at least 2 years. <b>3.2.</b> The Bidder should have experience of completing minimum 6 Projects including National and International Projects of cumulative capacity minimum 200 MW in Design Review.  <b>04.</b> The Bidder should have done Projects of cumulative capacity minimum 2000 MW of Solar Projects and 2500 MW of Wind Projects including Substation and Transmission Line for the Services in the field of PMC, Construction Management Services, Owner's Engineer, Field Quality Inspections, and Third Party Supplier Inspections.  <b>05.</b> The Bidder should have experience of carrying out Solar PV Module Inspection, Pre-Production Quality Control and In-line Quality Inspection, Post Production Quality Control and Container/ Truck Loading Review at manufacturing facilities of cumulative capacity minimum of 750 MW.  <b>06.</b> The Bidder should have minimum 50 Technical in house staff for Renewable Energy.	No change in Tender Conditions. Bidder to comply with Tender Conditions.

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22	8	Table A: Important Dates	Sr No. iii	Online (e-tendering) Tender/Offer submission last date (This is mandatory) - 29th June,2021	Looking at current ongoing pandemic we request you to kindly extend the date of submission to 15th July 2021 in order to take care of proper documentation & extent of the work involved to study the tender in detail.	No change in Tender Conditions. Bidder to comply with Tender Conditions.															
23	22,37	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs), Bid Evaluation Criteria and Methodology- Table: Technical Score (X) Assignment	3.2 A (i), 4.12 A (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC)..... The above project should be operational as on date of Bid submission.  Consultant's specific experience and job volume: Last 7 years experience for similar work from the bid due date. The number of orders executed by the bidder which are same or above the BEC requirement with respect to size & similarity during the last 7 years reckoned from the bid due date as detailed below:	We would like to request to give relaxations of the point related to operational point of view. Kindly accept ongoing projects as well.	No change in Tender Conditions. Bidder to comply with Tender Conditions.															
24	37	Bid Evaluation Criteria and Methodology- Table: Technical Score (X) Assignment	4.12 A (i) (a)	Development of Solar Park with minimum capacity of 500MW along with Pooling substation connected with CTU at 220KV and above level	Kindly clarify whether pooling substation consultancy experience alone for development of Solar Park can be taken.	No change in Tender Conditions. Bidder to comply with Tender Conditions.															
25	42	The Brief Description of the Project	5.1	GIPCL would like to develop the Renewable Energy Park up to 2375MW in Phased manner as follows (Tentative time line)	Our understanding is that solar and wind plant capacities are predefined in the basic DPR. Please let us know whether consultant needs to do optimization study for wind and / or solar installation capacities or it will be as per the DPR.	It will be decided during concept Development. No change in Tender Conditions. Bidder to comply with Tender Conditions.															
26	42	The Brief Description of the Project	5.1	<table border="1"> <thead> <tr> <th>Particular Year</th> <th>May-23</th> <th>Feb-24</th> <th>July-25</th> <th>July-26</th> </tr> </thead> <tbody> <tr> <td>Capacity in MW in respective Phase</td> <td>600</td> <td>600</td> <td>600</td> <td>575</td> </tr> <tr> <td>Cumulative Park Capacity in MW</td> <td>600</td> <td>1200</td> <td>1800</td> <td>2375</td> </tr> </tbody> </table>	Particular Year	May-23	Feb-24	July-25	July-26	Capacity in MW in respective Phase	600	600	600	575	Cumulative Park Capacity in MW	600	1200	1800	2375	Please let us know whether all the 4 phases will be awarded to the contractors under separate contracts or single contract?	Please refer clause no. 4.16. No change in Tender Conditions. Bidder to comply with Tender Conditions.
Particular Year	May-23	Feb-24	July-25	July-26																	
Capacity in MW in respective Phase	600	600	600	575																	
Cumulative Park Capacity in MW	600	1200	1800	2375																	
27	51	Major Deliverables:	5.4 Sr. No 6	Vetting of Draft LoA/Lol for various contractors	How many contractors are envisaged for development of 2375 MW park?	It will be decided during concept Development. No change in Tender Conditions. Bidder to comply with Tender Conditions.															
28	56	Terms of Payment	6.18 (1) Sr. No.2	Preparation and submission of final Bid Documents (RFP) and accepted by GIPCL on pro-rata bases depending upon total Nos. of RFPs decided during concept planning.	RFP preparation will be based on number of packages in each phase. Kindly specify the number of packages.	It will be decided during concept Development. No change in Tender Conditions. Bidder to comply with Tender Conditions.															
29	86-89	Appendix-13 Format for Schedule of Price	Appendix-13(1) C(ii) (iii)	Schedule of Price for Phase-1,Phase-2,Phase-3 & Phase-4	Kindly specify the number of project manager and site engineers required.	It depends upon actual site requirement. No change in Tender Conditions. Bidder to comply with Tender Conditions.															
30	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	We request you to add experience of Local body work such as New Delhi Municipal Council (NDMC) Further, we intend to participate in consortium with Design Action Group (DAG) New Delhi Municipal Council, retained Engineers India Ltd. (EIL) for Design and Construction of re-development of Connaught Place, New Delhi. In turn EIL engaged Design Action Group, Architects and Environmental Planner as Architects and Urban Designers for the design of the project. The scope of work of DAG was Master Planning, Urban Design, Architecture, Traffic and Transport Planning, Retrofitting and Conservation Architecture, Landscape Architecture, Design of Structure, Plumbing, Fire Detection & Fighting, Electrical, HVAC, Communication, CCTV & PA System, Graphic Design and periodic supervision. The project has since been completed in March 2014 at a cost of Rs.375/- Crore. The completion certificate issued by EIL is enclosed. Kindly advise that whether work carried out by DAG will be considered to meet the technical requirement mentioned at (A) Technical Criteria (1)	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.															
31	23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (ii)	The bidder should have experience as Project Management Consultant in Design, Engineering, Planning, Procurement, Inspection, Quality Control Assurance, Construction and Commissioning of "Industrial Infrastructure projects like SEZ, EPZ, SIDC, SIR, Thermal Power Project, Oil refinery, solar power project or park, ports, Airport, Railway/ Metro rails etc. The broad scope of work shall include basic and detailed engineering for infrastructure development like roads, drainage system, water supply system and other common facilities.	We request you to add experience of Local body work such as New Delhi Municipal Council (NDMC)	No change in Tender Conditions. Bidder to comply with Tender Conditions.															
32	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - B) Financial Criteria	3.2 B (2)	Must have average turnover of Minimum Rs. 05 crore or more in last three financial years.	We request you to amend it to minimum turnover of Rs.5 Crore in any of the last three financial years.	No change in Tender Conditions. Bidder to comply with Tender Conditions.															

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33	31	General terms	4.1 (1)	A Bidder is eligible to submit only one Bid for this RFP. A Bidder shall not be entitled to submit another Bid either individually or in a Consortium, as the case may be.	<b>Consortium</b> the bid submission by consortium is allowed, but it is observed that in the RFP you have not specified any qualifying criteria for consortium. However, we are giving below our understanding and seek confirmation: - a) Consortium member should jointly meet technical criteria b) Consortium member should jointly meet Financial criteria c) Net worth of each consortium member should be positive d) Any of the consortium member can become lead member e) One consortium member meeting technical criteria and other member meeting financial criteria will be considered eligible?	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
34	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	Rs. 350 Cr. is the Solar Power Project cost or the PMC service cost?	It's a individual/respective Project cost claimed under Eligibility Criteria. It is not PMC cost. No change in Tender Conditions. Bidder to comply with Tender Conditions.
35	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iii)	The experience of the bidder for Project Management Consultancy services as per above requirement must be of their own and not with the support of another party/parent company/subsidiary /partner firm/ group firm/ back-up consultant etc	Is consortium allowed? Will the qualification criteria be same for lead and sub-consultant in a Consortium?	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
36	25	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (vi)	The Bidder shall furnish documentary evidence by way of copies of Contract / Purchase Order, CV/Resume of Team Members or any other equivalent document, Audited Balance Sheet and Profit & Loss Account etc., along with the Bid to establish experience / track record and financial capabilities meeting Bid Evaluation Criteria	Being a Private Limited company, Profit & Loss Account is a highly confidential information and hence cannot be shared. Audited Balance sheets can be submitted. Please remove the condition of submission of Profit & Loss Account.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
37	22-23	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i) (ii) (iii)	A. Technical Criteria	Please clarify whether Project Development experience of Own Company as Owner/Developer (not as consultant) shall be accepted or not.	Owner's Engineer experience as an independent Consultant will be considered. No change in Tender Conditions. Bidder to comply with Tender Conditions.
38	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	Please clarify whether the Consultant's specific experience for on-going projects (yet to be completed) shall be counted or not	No change in Tender Conditions. Bidder to comply with Tender Conditions.
39	22	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - A) Technical Criteria	3.2 A (i)	The bidder should be well recognised firm/organization/company having experience of providing professional Project Management Consultancy (PMC) for developing Greenfield Industrial Projects like Thermal Power Plant, Solar Power Parks & Projects, Large Petrochemical Complex, Industrial Zones like Export Processing Zone (EPZ), Special Investment Regions, Industrial Corridors, GIDC or SIDC etc. of minimum estimated value of Rs. 350 Crs. and above for a single project or minimum 500MW of single Solar Park in last 7 years. The above project should be operational as on date of Bid submission.	Please clarify whether Brownfield Project development Experience shall be counted or not.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
40	25	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iv)	Bidder shall furnish necessary documentary evidences i.e. copy of work orders, copy of completion certificates and all other necessary documents to ascertain the stipulated qualification criteria. In the absence of such requisite documents, GIPCL reserves the right to reject the bid without making any reference to the bidder.	Please clarify whether either (any one) of Work order and Completion Certificate will be accepted or not.	All the necessary documentary evidences to ascertain the stipulated qualification criteria shall be submitted by bidder. No change in Tender Conditions. Bidder to comply with Tender Conditions.
41	68	Appendix-3 Format of details of similar Technical experience	Appendix-3 (1)	The Bidder shall submit the relevant documents in support of the Major Pre Qualification requirement herein. All other documents shall also be submitted as per relevant Qualification clauses:	Please clarify whether the same LOA copies satisfying all 3 criteria as in SI.1, SI.2 and SI.3 of Pre Qualification criteria table can be furnished to get the score.	All the necessary documentary evidences to ascertain the stipulated qualification criteria shall be submitted by bidder. No change in Tender Conditions. Bidder to comply with Tender Conditions.
42	43	The Brief and Broad Scope of Services:	5.2 (m)	Management of Construction Stores and Stores Accounting.	Requested to elaborate the scope and responsibilities of Consultant (bidder) and that of GIPCL regarding this	Consultant has to keep record for all the inward, outward material of stores. No change in Tender Conditions. Bidder to comply with Tender Conditions

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Sr. No	Page No.	Main Clause	Clause No.	As per EPC Tender (GIPCL/RE PARK/PMC/2021-22)	Bidder's Queries	GIPCL reply / clarification to Pre Bid Queries
43	43	The Brief and Broad Scope of Services:	5.2 (s)	Construction supervision including certification of contractor's bills.	Requested to elaborate the scope and responsibilities of Consultant (bidder) and that of GIPCL regarding this	Consultant is responsible for day to day and over all supervision of all the works of contractor and certification of the contractor's invoice as per agreed completion milestone. No change in Tender Conditions. Bidder to comply with Tender Conditions
44	40	Letter of Intent(s) ("LOI") and Notification (s) to Proceed	4.16	Letter of Intent(s) ("LOI") and Notification (s) to Proceed	the clause does not mention "LOI acceptance by the bidder". Requested to add.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
45	51	Scope of GIPCL	5.5 (5)	Office space for Consultant's Engineer at site	Requested to elaborate on the details of the facilities which shall be provided along with the office space	Office space includes: (i) Seating space with office furniture (ii) Internet/wifi facility ( Based on availability in the area) (iii) Access to Canteen /common facilities available to Company employees on chargeable bases.
46	62	Price Escalation	7.8	The rate(s) quoted against the work shall remain firm during the entire Contract period	In case the project gets delayed due to any reason not attributable to the Consultant (Bidder) there should be some provision of Price escalation for the same - Requested to clarify	No change in Tender Conditions. Bidder to comply with Tender Conditions. Please refer Appendix- 13 Format for Schedule of Price (Page No. 90)
47	8	Table A: Important Dates	Sr. No. iii.	Online (e-tendering) Tender/Offer submission last date (This is mandatory) - 29th June, 2021	It is requested that the bid deadline may be extended to at least 3 weeks from the date of publishing of the clarifications	No change in Tender Conditions. Bidder to comply with Tender Conditions.
48	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - B) Financial Criteria	3.2 B (2)	Must have average turnover of Minimum Rs. 05 crore or more in last three financial years.	It is understood that the project is of high strategic importance and one of the largest Solar/hybrid parks in Asia. In order to encourage competition between large and credible bidders only, it is requested that the minimum turnover requirement to be increased to at least INR 50 Cr.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
49	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iii)	The experience of the bidder for Project Management Consultancy services as per above requirement must be of their own and not with the support of another party/parent company/subsidiary /partner firm/ group firm/ back-up consultant etc	Projects of this size and nature are not common in India and it is understood that it may be the first Solar parks in India of this size and complexity. Hence, with a view to encourage Multinational companies having experience in other geographies, it is requested to allow for group entity credentials / past experience to be evaluated.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
50	25	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iv)	Bidder shall furnish necessary documentary evidences i.e. copy of work orders, copy of completion certificates and all other necessary documents to ascertain the stipulated qualification criteria. In the absence of such requisite documents, GIPCL reserves the right to reject the bid without making any reference to the bidder.	In some of the geographies where our company has performed similar services, soliciting completion certificate is not a common practice. Hence it is requested that if the bidder is able to prove that the client has paid all dues for a contract, the contract should be considered completed and should be considered for evaluation and scoring purpose.	All the necessary documentary evidences to ascertain the stipulated qualification criteria shall be submitted by bidder. No change in Tender Conditions. Bidder to comply with Tender Conditions.
51	37	Bid Evaluation Criteria and Methodology- Table: Technical Score (X) Assignment	4.12 A (1) (a) (b) (C ) (d) (e) (f)		Scoring for projects with CTU connected S/s and STU connected S/s are different. It is requested that the scoring for projects with CTU connected substation and STU connected substation to be given equal weightage	No change in Tender Conditions. Bidder to comply with Tender Conditions.
52	46	The Detailed Scope for project Management Consultant:	5.3 (ii) iv	Other terms & conditions, scope of work to be considered in Pre-Bid Engineering: - Checking of all buildings and structures and to issue stability certificate if ever required under statutory norms.	It is noted that the PMC scope w.r.t to design is limited to pre-bid engineering, and design review in the post contract phase. Detailed engineering is not in the scope of the PMC. Hence, it is requested that the requirement of issuing stability certificate to be omitted from the scope of the PMC since detailed engineering is not in the scope of the PMC	No change in Tender Conditions. Bidder to comply with Tender Conditions.
53	54	Breach and Cancellation of the Contract	6.9	i. In case of non-performance in any form or change of the covenant and conditions of the Contract by the Consultant, the Owner shall have the power to annul, rescind, cancel or terminate the order and upon its notifying in writing to the Consultant that it has so done, this Contract shall absolutely determine. The decision of the Owner in this regard shall be final and binding. ii. The Owner may cancel the order or a portion thereof, and if so purchase or authorize purchase of the Services not so delivered or order assignments or services of similar description (opinion of the Owner shall be final) at the risk and cost of the Consultant.	We request you to consider deletion of the following clause since it is exposing the consultant to immeasurable and unmanageable risk "The Owner may cancel the order or a portion thereof, and if so purchase or authorize purchase of the Services not so delivered or order assignments or services of similar description (opinion of the Owner shall be final) at the risk and cost of the Consultant."	No change in Tender Conditions. Bidder to comply with Tender Conditions.
54		Termination rights for the consultant			It is noted that No termination rights have been provisioned to the consultant under the contract Request you to include this clause as the part of the tender document. The Consultant may terminate his obligations under this Agreement: (a) moneys payable to the Consultant hereunder being outstanding for more than 30 days; or (b) other substantial breach by the Client of his obligations hereunder, which breach has not been remedied within 14 days of written notice from the Consultant requiring the breach to be remedied	No change in Tender Conditions. Bidder to comply with Tender Conditions.
55	59	Risk Purchase	6.25	If the Consultant fails, on receipt of the Lol, to take up the work within a reasonable period or leave the work Site after partial execution of the work, GIPCL shall have the liberty to get the work done through other agency at the Consultant's own risk and additional cost if any. If the situation, so warrants, to compel GIPCL to cancel the Lol placed on the Consultant, it shall be liable to compensate the loss or damage, which GIPCL may sustain due to reasons of failure on Consultant's part to execute the work in time.	It is requested that this clause is considered for deletion as this is exposing the bidder to immeasurable and unmanageable risk	No change in Tender Conditions. Bidder to comply with Tender Conditions.

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56	40	Security Deposit	4.17	Security Deposit/ Performance Bank Guarantee in the form of Bank Guarantee (PBG) as per the format given as Appendix 10(b) shall be furnished in favour of Gujarat Industries Power Company Limited. The Successful Bidder shall submit Security Deposit/Performance Bank Guarantee of 10% of the Total LoI Price, within two weeks after issue of date of LoI, initially validity period of PBG should be for a total period up to Twenty Four (24) months from the date of LoI. PBG shall be returned only after successful completion of entire work (as specified in the scope of work) to the satisfaction of the Owner. No interest is payable on PBG amount	As per the tender clause, 4.16 the separate LoI shall be issued for each phase. When to submit PBG for next phase. When PBG of each phase will be released by GIPCL.	PBG of the each phase to be submitted on acceptance of LoI for the respective phase. On acceptance of LoI of next phase and submission of PBG for corresponding phase, PBG for phase for which work is completed will be released. (i.e. If consultant has submitted PBG for Phase-1, then the PBG of the same will be released after completion of Phase-1 and submission of PBG for Phase-2)
57					Use of the word "engineering consultant" The RFP document uses the word "engineering consultant" throughout the document however, it is not clear whom the word is getting referred to. GIPCL shall clarify whether this is the same as PMC consultant or specific reference is being given any other party	Engineering Consultant and PMC Consultant both are same. No change in Tender Conditions. Bidder to comply with Tender Conditions.
58	45	The Detailed Scope for Project Management Consultant:	5.3 (ii) iv	Other terms & conditions, scope of work to be considered in Pre-Bid Engineering:- - Engineering Consultant shall along with Qualifying criteria submit GIPCL back up data of similar Projects already in operation	We understand that the PMC consultant is expected to design the qualifying criteria considering the RE park projects in operation and the data as available in public domain/MNRE records shall be taken as reference. We request GIPCL to confirm our understanding.	No change in Tender Conditions. Bidder to comply with Tender Conditions.
59	45	The Detailed Scope for Project Management Consultant:	5.3 (ii) iv	Other terms & conditions, scope of work to be considered in Pre-Bid Engineering:- - Engineering Consultant shall prepare profile of reputed and prospective Bidders with their experience, capabilities, details of latest Orders & ongoing works etc., and shall be submitted to GIPCL.	We understand that the profile mapping will be based on a secondary research as available on public domain basis corporate websites of the potential bidders and operational RE parks. We request GIPCL to confirm our understanding.	No change in Tender Conditions. Bidder to comply with Tender Conditions. (Consultant must have all the details and for success of tendering activity bidder may ask from the prospective Bidders)
60	45	The Detailed Scope for Project Management Consultant:	5.3 (ii) iv	Other terms & conditions, scope of work to be considered in Pre-Bid Engineering:- Engineering Consultant shall be responsible for defining the scope of all Termination points for each package to achieve complete RE Park infrastructure.	We request GIPCL to clarify the "termination points" as mentioned in the clause	Each package will have some termination point, which is to be defined as a part of scope of work during Concept Planning and detailed Engineering. No change in Tender Conditions. Bidder to comply with Tender Conditions.
61	24	Pre-Qualifying Requirements (PQRs) / Bidder's Eligibility Conditions (BECs) - C) Other Criteria for Qualification	3.2 C (iii)	The experience of the bidder for Project Management Consultancy services as per above requirement must be of their own and not with the support of another party/parent company/subsidiary /partner firm/ group firm/ back-up consultant etc	The technical requirements as envisaged under Clause 3.2 A (Technical Criteria) is very elaborate and in most cases it is possible that a consortium of technical member and commercial/financial member would have delivered the scope. We request GIPCL to consider the entire scope delivered under the work order (that may have been delivered by the consortium partners or sub consultant also).	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
62	45	The Detailed Scope for Project Management Consultant:	5.3 (ii) iv	Other terms & conditions, scope of work to be considered in Pre-Bid Engineering:- Preparation/ Review of any project documents required for Bid preparation	We understand that generally a project information sheet will be included as part of the bid documents which mentions the highlights of the project to be developed. We request GIPCL to clarify on the exact nature of "project documents" envisaged under this scope.	The documents which are required for preparation of Bid shall be treated as project document under this clause. No change in Tender Conditions. Bidder to comply with Tender Conditions.
63	45	The Detailed Scope for Project Management Consultant:	5.3 (ii) iv	In case of any query related to design/plan /specification etc with respect to RE Park infrastructure project by any Statutory or other authority. Government agency etc, Engineering Consultant shall prepare reply to queries or arrange/coordinate it to obtain from contractor and submit to GIPCL. Any specific drawings/documents required to meet statutory requirement, shall be prepared by Bidder.	We request to GIPCL to clarify whether the bidder mentioned in the clause corresponds to the PMC consultant or the bidder who will participate in the RFP for EPC selection	The clause shall be read as " In case of any query related to design/plan /specification etc with respect to RE Park infrastructure project by any Statutory or other authority, Government agency etc, Engineering Consultant shall prepare reply to queries or arrange/coordinate it to obtain from contractor and submit to GIPCL. Any specific drawings/documents required to meet statutory requirement, shall be prepared by Bidder/Engineering Consultant/PMC)
64					The scope envisaged under the RFP demands expertise in design & detailed engineering of a RE park along with CTU/STU connectivity and pooling substations, bid process advisory including drafting of contracts, running a bid process to shortlist EPC player for development of RE park, legal expertise for the draft RFP documents being developed, project management expertise for monitoring the development of RE park etc. It is pertinent to mention that single entity may not being the entire gamut of skills and expertise envisaged in this scope (i.e. technical, commercial and legal aspects) however, relevant skill set can be brought to the table together by a consortium of companies. For example: Structuring of EPC contracts have implication on Indirect tax which would have significant bearing on the project cost given the scale of the RE park. Also, given the harsh environment in the site, the legal aspects in the contracts need to be addressed in detail in order to avoid any potential litigation from under performance of RE park assets. Hence, we request GIPCL to consider this and allow consortium bidding.	Consortium is not allowed. No change in Tender Conditions. Bidder to comply with Tender Conditions.
65	40, 86	Letter of Intent(s) ("LoI") and Notification (s) to Proceed, Appendix- 13 Format for Schedule of Price	4.16	After selection of the Successful Bidder, a Letter of Intent(s) (the "LoI") shall be issued in phased manner (i.e. 600MW + 600MW +600MW+575MW), in duplicate, to the Successful Bidder. The Successful Bidder shall not be entitled to seek any deviation from the Contract, as may have been amended by GIPCL prior to the bid submission date.	We understand that the current RFP is for selecting the PMC for all phases of the RE park (Phase 1, Phase 2, Phase 3 and Phase 4) and LoIs will be issued phase wise (Clause 4.16 of the RFP). We anticipate the following changes as mentioned below in such a structuring: 1. There is no mention about the quantum of work to be undertaken in all 4 phases of the RE park and it is difficult for the bidder to estimate the effort needed in each phase. 2. If the capacity to be developed differs in each phase or there are common park facilities being developed in only one phase then the amount of work gone into designing the phase layouts, BoQ will be differing. Unless the phase wise work is quantified, the costing of the bidder will be on wrong references. 3. The 4 phases are spread across 4 years and GIPCL may appreciate the fact that costing can be difficult for the bidder for all phases considering the contribution of uncontrollable cost factors like inflation rates, unemployment rates, fees structures etc.  Thus, it is pertinent to mention that the PMC RFP shall be issued separately for each phase. Selecting a PMC separately for each phase will give GIPCL more control on the costs incurred towards PMC, and having better control on each phases with one PMC responsible for one phase. We request GIPCL to hence limit the scope of the current RFP to only phase 1 (Development of RE Park up to 600MW, expected to be completed in May-23)	No change in Tender Conditions. Bidder to comply with Tender Conditions.